



Tailor-made software cut to fit the fashion industry

K3 Pebblestone is the all-in-one solution for brand owners, wholesalers, and CMT companies in the fashion industry, based on Microsoft Dynamics 365 Business Central.





K3 Pebblestone is seamlessly embedded within the D365 environment to remove the need for manual coverage and technical maintenance, while following Microsoft's release schedule to ensure immediate ROI and fluidity for end-users.

With out-of-the-box functionality, users benefit from standardised processes aligned to the fashion industry that deliver operational efficiency at scale, all framed through a subject matter expertise lens adhering to Microsoft's core processes and framework. Furthermore, our platform eliminates the need to source external technical inputs, APIs, and plug-ins to minimise complexity while boosting efficiency.

And since K3 exclusively focuses on the fashion and apparel industry, our development approach solely surrounds solving unique industry-specific challenges. This ensures a bespoke platform is presented from day one with points of flexibility offered to fit nuanced brand needs.

In other words: It doesn't matter where your company sits in the concept-to-consumer journey – be that in design and planning, sales, procurement and manufacturing or distribution – because you can run your entire business through one, fully integrated software solution.

K3 Pebblestone accelerates business processes by offering feature-rich functionality, including planning, design, sourcing, purchasing, logistics, warehousing and finance.



The all-in-one cloud fashion solution for small to medium businesses

Here's a quick look at what else is available within K3 Pebblestone:

- 
- ✓ Order Management
 - ✓ Season Management
 - ✓ Item Management
 - ✓ Manufacturing
 - ✓ Inventory and Warehouse Management
 - ✓ Price and Cost Management
 - ✓ Product Data Management
 - ✓ Cargo Management
 - ✓ Insights and Intelligence
 - ✓ Product Readiness
 - ✓ Landed Cost
 - ✓ K3 Omnichannel Platform
 - ✓ Corporate Social Responsibility
 - ✓ Mobile WMS Connector
 - ✓ Sustainability
 - ✓ Translations



Order Management

K3 Pebblestone's Order Management combines the power of D365 Business Central with tailored functionalities for fashion and apparel businesses to streamline sales processes, ensure customer satisfaction, and provide control over inventory and all other operations.



Key aspects include:



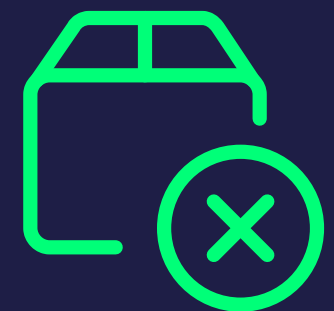
Order Processing

Seamlessly handle Sales Orders from creation to fulfilment, ensuring accurate stock control and timely delivery.



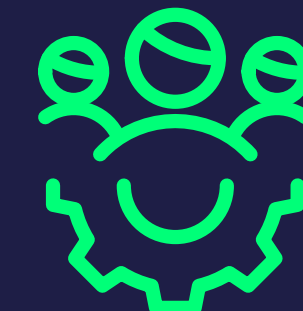
Consignment Management

Comprehensive solution for managing consignment inventory, tracking stock owned by suppliers at customer locations.



Replacements and Cancellations

Simplified process for modifying orders, enabling businesses to handle replacements and cancellations efficiently.



Customer Blocked Functionality

Restricts actions or transactions for specific customers, manages credit limits and maintains financial control.



Authorisation

Data security and access control through user roles, permissions, and restrictions help maintain data integrity and compliance.



Presales Plan

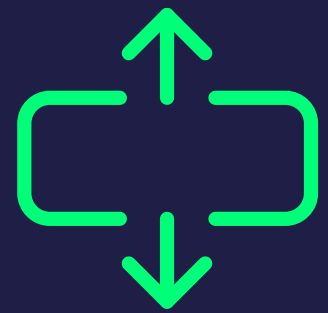
Strategic planning and execution of sales strategies, facilitating change management and Purchase Order creation.

Features and Benefits:



Sales Order Management

K3 Pebblestone's Sales Order management module enables businesses to efficiently handle their sales processes, from order creation to fulfilment. It ensures accurate stock control, timely delivery, and seamless coordination, enhancing customer satisfaction and driving growth.



Order Change Management

K3 Pebblestone simplifies replacement and cancellation processes, allowing businesses to handle order modifications easily. With seamless coordination, accurate stock control, and efficient customer service, businesses can swiftly manage replacements and cancellations to ensure customer satisfaction.



Authorisations

In D365 Business Central, authorisation ensures data security and access control. It allows businesses to define user roles, permissions, and restrictions to safeguard sensitive information. With proper authorisation settings, companies can maintain data integrity, prevent unauthorised access, and comply with regulatory requirements.



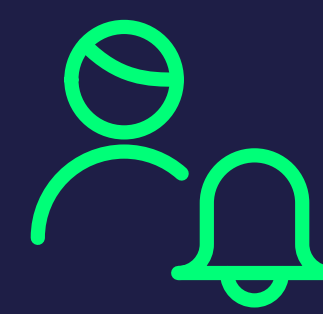
Consignment

K3 Pebblestone enables businesses to handle consignment inventory with ease, allowing companies to track and manage stock that is owned by suppliers but held at customer locations.



Presales Plan

K3 Pebblestone's Presales plan functionality empowers businesses to plan and execute sales strategies. With the Presales plan, businesses can proactively engage customers, optimise sales efforts, and enhance their competitive edge in the market.



Customer Status

The ability to block customers in K3 Pebblestone enables businesses to restrict certain actions or transactions for specific customers. It prevents companies from processing Sales Orders, invoices, or payments for blocked customers. This feature helps manage credit limits, resolve disputes, and maintain financial control, ensuring efficient customer account management.

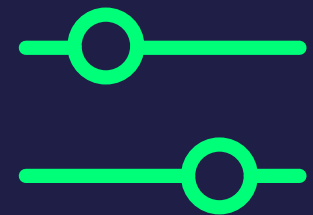


Season Management

K3 Pebblestone's Season Management provides fashion companies with tools to manage and optimise their collections effectively, enabling businesses to adapt to market demands and ensure a seamless and customer-centric approach to product offerings.



Key aspects include:



Season-based Filtering

Every business process in K3 Pebblestone incorporates seasons to filter and categorise products, ensuring relevant and timely information throughout the system.



Item Phase Tracking

K3 Pebblestone's item phases feature allows users to track the lifecycle of each item, from design to sales closure. This ensures visibility and effective management at every stage of collection development.



Delivery Drops

Products are associated with specific seasons and further divided into delivery drops, such as Spring/Summer 1 or Spring/Summer 2. This granularity helps businesses plan and organise their product releases.



NOOS Products

Items that are not part of a specific season are categorised as never-out-of-stock (NOOS) products. These items remain available throughout the year, ensuring continuous availability for customers.



Carry-over Items

When an item performs well in sales, it can become a carry-over item, meaning it will be included in the product lineup for the upcoming season. This allows customers to continue purchasing popular items in future collections.

Features and Benefits:



Item Status

During the creation of a fashion collection, items progress through various stages. K3 Pebblestone's item phases feature enables users to track the lifecycle of each item, from its initial design phase to the final sale's closure, ensuring comprehensive visibility and effective management throughout the collection development process.



Seasons and Drops

In the fashion industry, products are associated with specific seasons, which are further divided into delivery drops, such as Spring/Summer 1 or Spring/Summer 2. If a product does not belong to a particular season, it is categorised as a never-out-of-stock (NOOS) product, ensuring its availability throughout the year.



Carry-over

When an item performs well in sales, it indicates its popularity and demand. As a result, there is a possibility that the item will be included in the product lineup for the upcoming season, allowing customers to continue enjoying and purchasing the successful item in future collections.



Item Management

K3 Pebblestone's Item Management offers a range of functionalities that streamline collection management with comprehensive matrix views and Prepack items aligned to fashion-specific fields and style management. The Item Management functionality also provides tools to effectively track inventory, handle customisations, and enhance operational efficiency.



Key aspects include:



Matrix View

Visualise and manage items with different colours and sizes in a matrix view, improving inventory management efficiency.



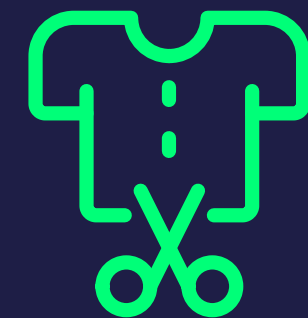
Prepack Items

Accommodate products with varying sizes or colours within a single inventory item, allowing separate cost, price, and stock management.



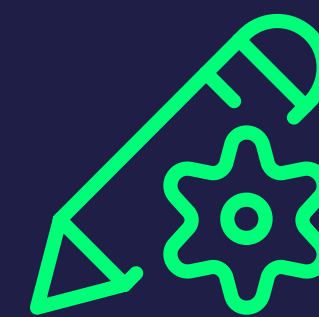
Fashion Characteristics

Capture and track essential fashion item information such as styles, colours, and sizes using dedicated fields.



Style Management

Use style templates to create season-specific product variations, ensuring consistent branding and quick adaptation to fashion trends.



Customisations and Variations

Efficiently handle items with customisations, create new items and track inventory, pricing, and costs accurately.



Barcode Generation and Printing

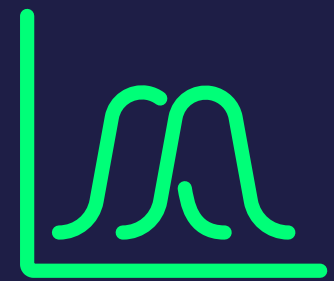
Generate and print barcodes in various formats, assigning them to items and variants for seamless tracking.

Features and Benefits:



Matrices and Variants

In the fashion industry, items often come in different colours and sizes while remaining fundamentally the same. To accommodate this, K3 Pebblestone provides a matrix view, enabling users to conveniently visualise and manage the various options as variant lines. This helps simplify inventory management and improve overall efficiency.



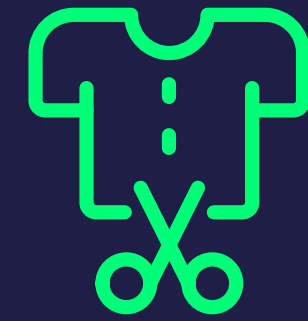
Ratio Curves

Simplified order entry is achieved through the utilisation of ratio curve templates in K3 Pebblestone. These templates enable seamless distribution of values across colours, offering flexibility to modify quantities while preserving the original ratio curve configuration.



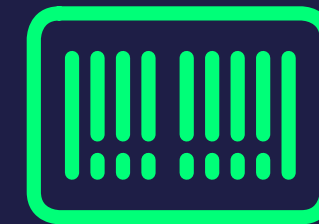
Prepacks

A Prepack item is a product that includes a division based on sizes or colours. Despite this division, Prepack items behave similarly to regular items and can be stored in stock, while having different costs and prices. This functionality allows for efficient management of products with varying sizes or colours within a single inventory item.



Style Management

Style Management encompasses all aspects of the base product creation process. It streamlines the design, development, and production of individual products, ensuring consistent branding and efficient adaptation to changing fashion trends, enhancing overall product management efficiency.



Barcodes

Effortlessly generate barcode numbers in various formats for items and item variants. Barcode labels can be printed at the item level or based on Sales and Purchase Orders to enhance inventory management and traceability.



Item Worksheet

To lessen the complexity associated with importing items and their respective variants in K3 Pebblestone, the Item Worksheet is available to provide businesses with an easy and straightforward way to import items into the solution.

Features and Benefits:



Wash & Care Instructions

Wash & Care instructions within product details provide essential guidance on proper handling to ensure longevity and maintain quality standards while offering customers valuable information for optimal product care and maintenance.



Assembly BOM and Orders

The Assembly BOM includes colour, size, and second size to enable precise material consumption setup for ready-made items. Designed explicitly for Light Manufacturing or CMT (Cut, Make, Trim) scenarios, these adjustments streamline production processes and improve accuracy in material utilisation.



Fashion Characteristics

K3 Pebblestone offers customisable fashion-specific fields on the item card, enabling businesses to easily change an item's colour and size to help streamline collection management.



Matrix Pages and Reports

K3 Pebblestone provides advantageous functionalities for displaying matrix views within both newly created and standard D365 Business Central reports. This empowers users with clear and comprehensive insights, enhancing data visualisation and facilitating informed decision-making.



Manufacturing

K3 Pebblestone's Manufacturing features within D365 Business Central offers companies enhanced control over manufacturing and production processes by integrating matrices, customising routings, and providing detailed journaling and planning capabilities to deliver valuable reports.



Key aspects include:



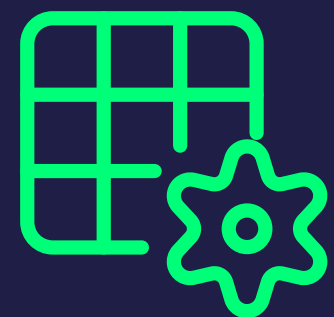
Matrix Integration

The inclusion of colours and sizes as separate sub-tables within the Production BOM allows for efficient management of production processes. The matrix provides an overview of selected values in rows and columns to provide additional visibility and control.



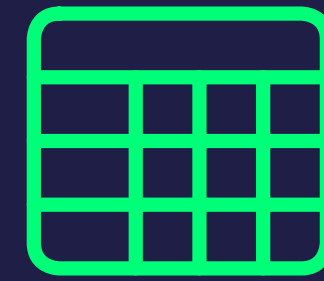
Output and Production Journal

K3 Pebblestone Manufacturing adds the matrix and sub-lines of components to the output and production journal, providing detailed information and facilitating accurate tracking of materials.



Routing Customisation

K3 Pebblestone enables the establishment of production order routings at various levels, such as item, colour, size, second size, or item variant. This flexibility allows for comprehensive control and ensures manufacturing processes, like scheduling, capacity planning, and material allocation, can be easily customised.



Planning Worksheet

K3 Pebblestone enables businesses to view and manage their planning on the matrix level, ensuring they have an overview of production orders and material requirements. The system supports opening, viewing, and editing the matrix page for precise control.



Manufacturing Reports

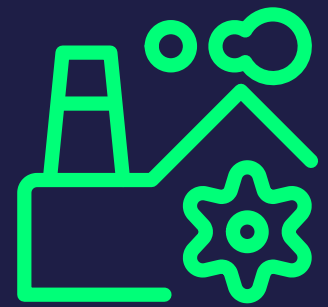
K3 Pebblestone and D365 Business Central offer manufacturing-specific reports that provide valuable insights into production performance, inventory management, resource utilisation, and more. These reports enable businesses to make informed decisions to optimise their manufacturing operations.

Features and Benefits:



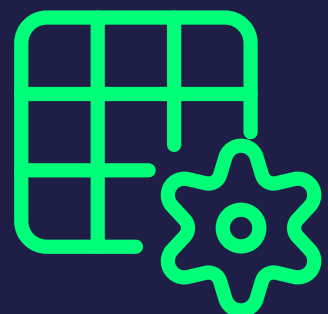
Production BOM

A production Bill of Materials (BOM) holds master data describing the components (materials) used in producing a parent item. Items within fashion usually have different colours and sizes. Therefore, K3 Pebblestone Manufacturing has added a matrix to the production BOM within D365 Business Central to display selected values and provide an overview in rows and columns.



Production Order

In K3 Pebblestone, the inclusion of colours and sizes as separate sub-tables within the Production BOM offers enhanced functionality. This allows for the standard utilisation of Production BOM versions in D365 Business Central while providing flexibility to access the matrix from each production BOM version. This integration facilitates efficient management of the production process.



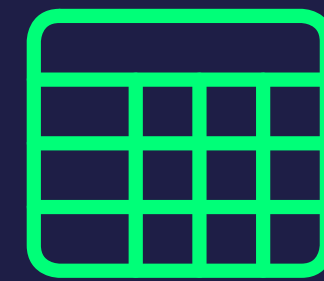
Routing

In manufacturing, routings serve as visual and directional tools for companies. They form the foundation for process scheduling, capacity planning, material allocation, and manufacturing documentation. With K3 Pebblestone, companies can establish production order routings at various levels, including item, colour, size, second size, or item variant, ensuring control and customisation of the manufacturing process.



Output and Production Journal

K3 Pebblestone Manufacturing has incorporated matrix and sub-line components into the output and production journal, providing comprehensive visibility and accurate materials tracking for efficient production management and inventory control.



Planning Worksheet

In the planning worksheet, it is possible to view the result of the planning in an overview of (grouped or) matrix lines for the production orders. It is also possible to administer the planning result on the matrix level in more detail for individual (sub-) lines. Full support exists to open, view, and edit the matrix page. The same is true for the material requirements (if applicable) based on these production orders.



Manufacturing Reports

Manufacturing-specific reports are vital in supporting the manufacturing process within K3 Pebblestone and D365 Business Central. These reports provide valuable insights into production performance, inventory management, resource utilisation, and other key metrics, enabling businesses to make informed decisions and optimise their manufacturing operations.



Inventory and Warehouse Management

K3 Pebblestone's Inventory and Warehouse management capabilities support efficient logistics operations, helping businesses to effectively manage their inventory, streamline operations, and deliver a seamless customer experience throughout the logistics process.



Key aspects include:



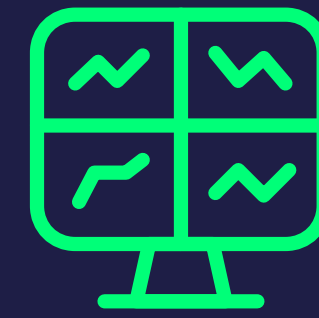
Receipt Worksheets

Comprehensive overviews of purchased items ready for receipt, ensuring accurate stock control and timely processing.



Delivery Worksheets

Overviews of Sales Orders ready for delivery, facilitating efficient order fulfilment and accurate shipment to customers.



Item Availability Plan

Insights into the availability of fashion collections across different solution areas, allowing for the export and printing of data for analysis and reporting.



Enhanced Logistics Functionality

Streamlined order fulfilment, efficient inventory management, shipment tracking, and integration with transportation providers, optimising supply chain operations and enhancing customer satisfaction.

Features and Benefits:



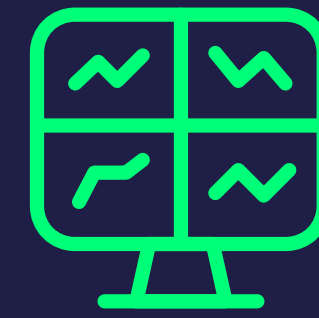
Receipt Worksheet

K3 Pebblestone's receipt worksheet provides a complete overview of items which have been purchased and are awaiting receipt.



Delivery Worksheet

K3 Pebblestone's delivery worksheet offers a complete view over all Sales Orders which are ready to be delivered.



Item Availability Plan

K3 Pebblestone's item availability plan provides valuable insights into the availability of fashion collections across the different areas of the solution, enabling users to quickly generate printed reports for analysis.



Logistics

K3 Pebblestone offers streamlined order fulfilment, efficient inventory management, accurate shipment tracking, and integration with transportation providers to optimise supply chain operations.



Price and Cost Management

K3 Pebblestone and Dynamics 365 Business Central offer fashion-specific functionality for Price and Cost Management. Together, they provide a tailored solution that enables businesses to effectively manage their pricing and costs, ensuring accurate and profitable pricing strategies that align with the unique requirements of the fashion industry.

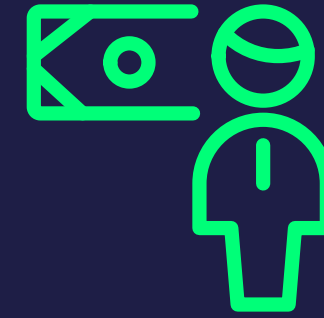


Features and Benefits:



Prices

K3 Pebblestone supports alternative pricing calculations to accommodate variables in the fashion industry, like seasonal discounts, bulk orders, or dynamic pricing strategies. Such calculations allow businesses to adapt to market trends, maximise profitability, and maintain a competitive edge.



Commissions

K3 Pebblestone's commission functionality, in combination with salesperson determination, streamlines sales operations and incentivises sales performance. This enables accurate commission calculation based on predefined rules, motivating salespeople and driving revenue growth.



Product Data Management

K3 Pebblestone's Product Data Management (PDM) offers meticulous assessment, holistic monitoring, and efficient product development management. The PDM functionality enhances product management by providing detailed measurements, granular tracking, comprehensive reports, and efficient material planning. It enables fashion businesses to achieve accuracy, efficiency, and coordination throughout the product lifecycle, ultimately improving productivity and success.



Key aspects include:



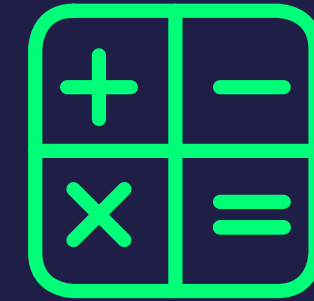
Measurement-driven Assessment

Measurement-driven assessment of product-related aspects at the variant level, facilitating comprehensive insights and efficient management of the product's development and lifecycle journey.



TechPack

Comprehensive, printable reports with fashion-specific data for easy access and sharing.



Assembly BOM Requirement Calculation

Accurately calculate the materials needed for Cut, Make, Trim (CMT) scenarios to ensure seamless coordination and material planning.



Cargo Management

K3 Pebblestone's Cargo Management enables businesses to effortlessly oversee, manage and distribute their cargo to warehouses with simple-to-use features. Fashion companies can seamlessly access critical information about vendors, transport routes, dates and other essential documentation to ensure they have everything needed to operate without hassle. K3 Pebblestone's fashion-specific functionality for inventory and warehouse management streamlines processes, improves visibility, and enables efficient tracking of goods throughout the supply chain.

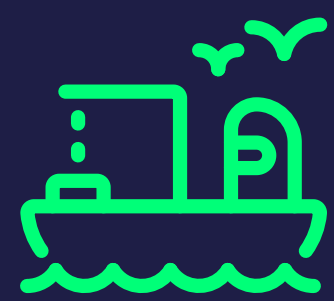


Key aspects include:



Cargo Documents

Adopting digital cargo documents and packages streamlines transportation, improves tracking, reduces paperwork, and enhances visibility for smoother supply chain operations.



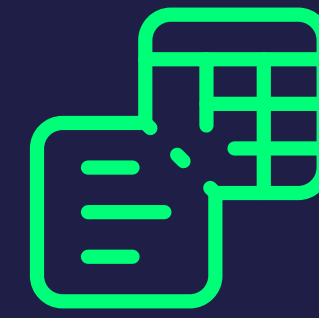
Receiving Cargo Documents

Cargo document receipts can be recorded directly on the document or through the receipt worksheet in K3 Pebblestone. This efficient documentation process enables proper tracking and control of received goods.



Goods Ownership

Goods in the fashion industry are often manufactured in other countries and transported to the warehouse. When the goods are ready for loading onto a vessel, the wholesale company becomes the owner. K3 Pebblestone accurately reflects this ownership in the inventory system to ensure stock level precision.



Import Functionality

K3 Pebblestone offers an import functionality for importing item information from vendors. This streamlines the process of updating inventory data and ensures accurate tracking of incoming items.



Item Supply Overview

The item supply overview in K3 Pebblestone provides a comprehensive view of incoming items, including details from Purchase Orders, production orders, transfer orders, cargo documents, and packages. This overview, along with delivery dates, estimated time of departure (ETD), and estimated time of arrival (ETA), facilitates effective inventory planning and management.



Insights and Intelligence

Insights and Intelligence within K3 Pebblestone and D365 Business Central are augmented by several powerful features. The automate deployment functionality, for example, streamlines software rollout while the K3 Data Upgrade Framework ensures efficient data migration for users.



Features and Benefits:



Automate Deployment

K3 Pebblestone automates the process of software deployment, enabling efficient and consistent installation, configuration, and setup processes. These benefits reduce manual effort and accelerate time-to-value for organisations.



K3 Data Upgrade Framework

The K3 Data Upgrade Framework empowers users to separate upgrade data from the solution upgrade process. This proves especially valuable when dealing with large volumes of data that require upgrading.



Product Readiness

K3 Pebblestone ensures product readiness by providing seamless onboarding, engaging tours, interactive learning, and continuous improvement. All these tools help to empower users with the necessary knowledge to ensure smooth transition and efficient usage.



Key aspects include:



Assisted Setup

Streamlined onboarding experience for seamless implementation.



Demo Videos

A showcase for product capabilities, delivered with finesse.



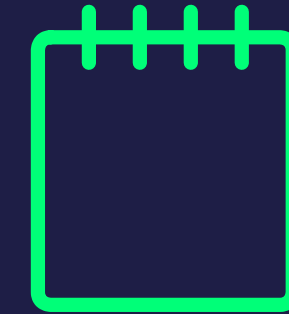
Online Academy

Interactive learning platform for partners and end users.



Topic Guides

Unravelling complex concepts and providing in-depth knowledge.



Release Notes

Chronicling software evolution, unveiling new features and enhancements.

Features and Benefits:



Assisted Setup

K3 Pebblestone's assisted setup wizard offers practical step-by-step instructions to simplify the initial configuration process.



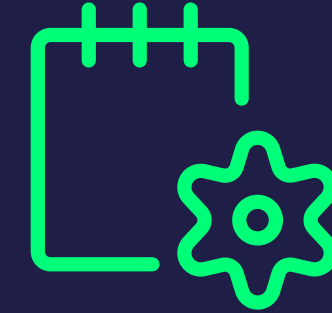
Demo Videos

K3 Pebblestone is supported by numerous demo videos that serve as useful content to showcase the solution's powerful functionality with visual walkthroughs.



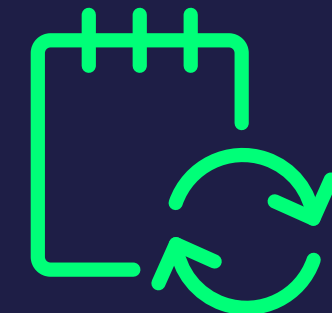
Online Academy

K3 Pebblestone's online academy effectively captures work processes and transforms them into engaging learning content for users and partners.



Technical Release Notes

K3 Pebblestone's developers provide technical release notes for each new application or functional area to ensure timely communication of new information.



Functional Release Notes

K3 Pebblestone's functional release notes keep users informed about all the latest updates and enhancements made within the solution.



Topic Guides

K3 Pebblestone's topic guides empower users with insightful resources that provide comprehensive information, step-by-step instructions and best practices.

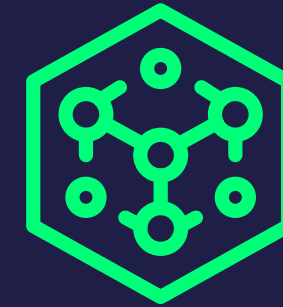
Additional Functionality:



Landed Cost

K3 Landed Cost is built on top of Dynamics 365 Business Central, which K3 Pebblestone expands upon with additional functionality built specifically for fashion wholesale. Since K3 Landed Cost sits on top of K3 Pebblestone, fashion companies can easily use the functionality to calculate their landed costs. With K3 Landed Cost, companies can effectively manage and analyse pricing strategies, cost calculations, margins, discounts, and other crucial aspects related to the pricing and costing in the dynamic fashion industry, ensuring optimal profitability and competitiveness.

- **Calculation:** Effortlessly calculate predefined cost elements for multiple items based on vendor, country of origin, and minimum quantity. Easily attach multiple item calculation sheets to a single item and set up currency rates for vendors using different currencies to ensure accurate calculations.
- **Costing:** Define and incorporate numerous cost elements in the Landed Cost functionality. Set up wholesale and retail margins through these cost elements to accurately calculate and analyse landed costs. This enables comprehensive financial visibility and profitability management in the fashion industry.



K3 Omnichannel Platform

The K3 Omnichannel Platform empowers businesses to leverage incoming data from different suppliers or systems. The process involves identifying the unique data mapping requirements of the business alongside their must-have features before integrating them with APIs.

K3 Pebblestone encompasses comprehensive functionalities for Retail & Commerce management within D365 Business Central. In addition to wholesale, it seamlessly integrates with various other channels.

- **REST APIs:** Effortlessly utilise REST APIs to connect with K3 Pebblestone and build upon the existing D365 Business Central REST APIs.
- **Standard B2C Shopify webshop:** The standard B2C Shopify webshop is available in both K3 Pebblestone and D365 Business Central to facilitate seamless integration between the eCommerce platform and ERP system, enabling real-time data synchronisation, efficient order processing, streamlined inventory management, and enhanced customer management capabilities.

Additional Functionality:



Corporate Social Responsibility

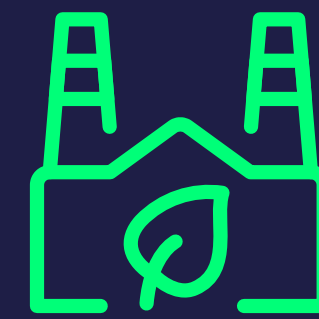
To promote environmental sustainability in the fashion industry, a robust solution supporting Corporate Social Responsibility (CSR) goals is crucial. K3 Pebblestone's CSR module offers comprehensive classifications, certificates, and documentation for products, raw materials, and vendors, empowering businesses to make informed decisions based on ethical and sustainable criteria.



Mobile WMS Connector

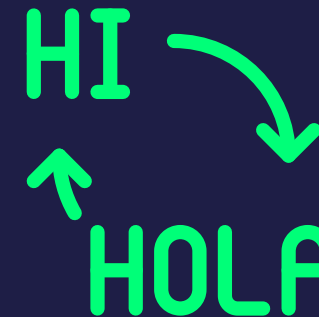
K3 Pebblestone's Mobile WMS Connector, based on Microsoft Dynamics 365 Business Central and Tasklet Factory, is specifically built for businesses operating in the fashion and apparel industry. The Mobile WMS Connector effortlessly supports specific K3 Pebblestone functionalities to help optimise warehouse accuracy, efficiency and processes.

The Inventory and Warehouse Management features included with the Mobile WMS Connector offers fashion-specific functionality to enable businesses to easily add colour and size information to inventory and warehouse management processes.



Sustainability

K3 Pebblestone offers robust functionalities for sustainability management within D365 Business Central. This encompasses tools and features designed to help businesses monitor and optimise their environmental impact, promote sustainable practices, track resource usage, manage waste, and comply with regulatory requirements. With K3 Pebblestone, companies can seamlessly integrate sustainability goals and practices into their operations and decision-making processes.



Translations

K3 Pebblestone is designed to support businesses all over the world. To ensure this aim is met, the solution has been translated into the following languages: English, Dutch, French, Italian, Danish, German, Swedish, and Spanish.



Working with a global network of partners and fueled by the desire for excellence in execution, K3 is a Microsoft Global ISV that strives to provide its customers with repeatable industry solutions built on Microsoft technology, that can, where necessary, be further tailored to meet their individual needs and deliver measurable business benefits.



K3 Fashion Solutions, a leading supplier of fashion business technology with more than 30 years of experience, develops industry-specific tools to support fashion workflows, improve customer experiences, and deliver sustainable growth throughout the supply chain.

Our solutions, K3 Fashion and K3 Pebblestone, are fully embedded in Microsoft's Dynamics 365 ERPs offering enterprise-grade support from design and production through to retail. As a top 20 GISV with a global footprint delivered through our network of Microsoft implementation partners, we are committed to supporting brands of all sizes.

To learn more about K3 Fashion Solutions and how we can help your business, visit [k3fashionsolutions.com](https://www.k3fashionsolutions.com)

K3 Pebblestone

K3 Pebblestone provides brand owners, wholesalers, and manufacturers with an intuitive ERP environment that provides standardised fashion workflows and tools.

Fully embedded in Dynamics 365 Business Central, K3 Pebblestone is a single solution that supports essential processes like planning, design, sourcing, purchasing, logistics, warehousing and finance

