

## Retail and Commerce

The integration of retail and commerce functionalities within K3 Fashion and Dynamics 365 Supply Chain Management enables a seamless omnichannel experience, efficient order fulfilment, personalised customer engagement, centralised inventory management, and comprehensive sales analysis.



# Key aspects include:



#### **Seamless Omnichannel Experience**

Deliver a seamless shopping experience across multiple channels, integrating online and offline retail operations within D365 SCM. Enable customers to shop conveniently and interact with your brand through various touchpoints.



#### **Efficient Order Fulfilment**

Streamline order processing and fulfilment, ensuring accurate and timely delivery of products to customers. Optimise inventory allocation and fulfilment strategies to meet customer expectations.



#### Personalised Customer Engagement

Leverage customer data and insights to offer personalised recommendations, promotions, and loyalty programmes. Enhance customer engagement, satisfaction, and loyalty through targeted marketing initiatives.



#### **Centralised Inventory Management**

Gain real-time visibility into inventory levels across all retail channels, enabling effective stock management to prevent stockouts and reduce excess inventory.



#### **Comprehensive Sales Analysis**

Analyse sales data, customer behaviour, and market trends to gain valuable insights into product performance, pricing strategies, and demand forecasting. Make data-driven decisions to drive revenue growth and profitability.

### Features and Benefits:



#### **Microsoft Point of Sale Enhancements**

K3 Fashion's enhancements enable users to establish and synchronise fashion-specific data and processes within Microsoft's POS. This integration enhances operational efficiency, improves customer experiences, and enables seamless management of fashion-related transactions at the point of sale.



#### Microsoft Web Shop Enhancements

K3 Fashion's enhancements to the Microsoft Web Shop empowers users to configure and synchronise fashion-specific data and processes. The benefits of this include seamless integration, enhanced customer experiences, and efficient management of online fashion sales.



#### Generic eCommerce Integration

K3 Fashion encompasses all essential functionalities for seamless eCommerce integration, catering specifically to fashion-related data and processes. This comprehensive integration streamlines operations, enhances customer experiences, and drives business success in the digital fashion landscape.





K3 Fashion Solutions, a leading supplier of fashion business technology with more than 30 years of experience, develops industry-specific tools to support fashion workflows, improve customer experiences, and deliver sustainable growth throughout the supply chain.

Our solutions, K3 Fashion and K3 Pebblestone, are fully embedded in icrosoft's Dynamics 365 ERPs offering enterprise-grade support from design and production through to retail. As a top 20 GISV with a global footprint delivered through our network of Microsoft implementation partners, we are committed to supporting brands of all sizes.

To learn more about K3 Fashion Solutions and how we can help your business, visit <u>k3fashionsolutions.com</u>



K3 Fashion supports fashion businesses with all aspects of operations, such as planning, design, sourcing, purchasing, logistics, warehousing, and finance.

Fully embedded in Dynamics 365 Finance, Supply Chain Management and Commerce, K3 Fashion presents a single solution to remove technical blockers, unify data sources and maximise margins





