



Landed Cost

Protect your margins with accurate landed cost and disciplined pricing



You should know exactly what each product costs before you set its price.

Freight, duties, currency rates, and vendor charges accumulate across suppliers and countries of origin. When these costs are calculated separately or too late, margins narrow before the product ever reaches the market.

K3 Pebblestone Landed Cost structures your cost elements, currency rates, and margin setup in one place, so pricing is based on the full landed cost, not partial estimates.

Key Outcomes



Accurate landed cost calculations across vendors and countries



Margin setup built into the costing model



Clearer product cost before pricing decisions

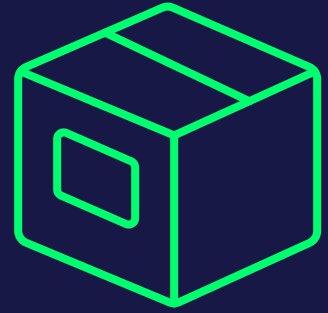


Less reliance on manual spreadsheets



Pricing supported across multiple currencies

Why Landed Cost?



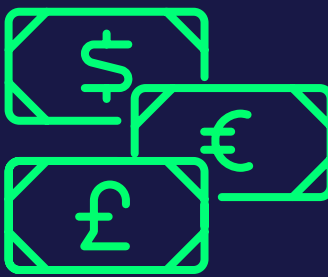
Calculate Full Landed Costs Per Item

Define predefined cost elements and calculate them across multiple items, based on vendor, country of origin, and minimum quantity, giving you a structured foundation for product costing.



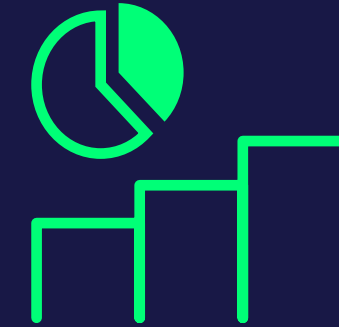
Incorporate Every Cost Component

Set up and apply numerous cost elements within Landed Cost to ensure all relevant charges contribute to the final landed cost calculation, e.g., freights and duties.



Account For Multiple Currencies

Establish currency rates for vendors operating in different currencies to support accurate calculations and more reliable pricing decisions across geographies.



Build Margin Into The Calculation

Define wholesale and retail margins within cost elements and see clearer profitability analysis and pricing control before product releases.



Attach Multiple Calculation Sheets

Apply multiple item calculation sheets to a single item to support detailed cost breakdowns where needed.

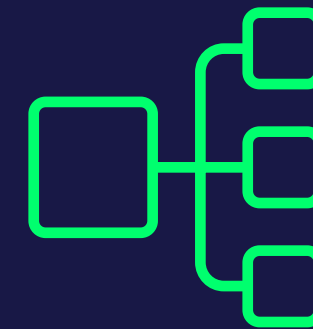
Who benefits?

Profit should never depend on incomplete cost assumptions. Landed Cost brings structure to product costing, aligns margin setup with real landed costs, and supports disciplined pricing before your products reach the market.



Finance

Maintain tighter control over cost accuracy and margin calculation before finalising pricing.



Operations

Standardise costing processes across vendors and countries of origin.



Buying and Merchandising

Price products with a full understanding of the total landed cost and margin impact.



Commercial Leadership

Make pricing and margin decisions based on structured calculations.



K3 Fashion Solutions, a leading supplier of fashion business technology with more than 30 years of experience, develops industry-specific tools to support fashion workflows, improve customer experiences, and deliver sustainable growth throughout the supply chain.

Our solutions, K3 Fashion and K3 Pebblestone, are fully embedded in Microsoft's Dynamics 365 ERPs offering enterprise-grade support from design and production through to retail. As a top 20 GISV with a global footprint delivered through our network of Microsoft implementation partners, we are committed to supporting brands of all sizes.

To learn more about K3 Fashion Solutions and how we can help your business, visit k3fashionsolutions.com



K3 Pebblestone provides brand owners, wholesalers, and manufacturers with an intuitive ERP environment that provides standardised fashion workflows and tools.

Fully embedded in Dynamics 365 Business Central, K3 Pebblestone is a single solution that supports essential processes like planning, design, sourcing, purchasing, logistics, warehousing and finance

